Welcome remarks by EUfishmeal



Johannes Palsson, President of EUfishmeal

Monday August 29th, Hirtshals



Members

Countries: Denmark Germany UK Ireland Iceland Faroe Islands Norway

Members:

Marine Ingredients Denmark Saria UK fishmeal Association Pelagia Killybegs Iceland Fishmeal Association Havsbrún P/F Sjømat Norge

Non-producing associated members:

Sildesalgslaget GEA Haarslev Industries Alfa Laval



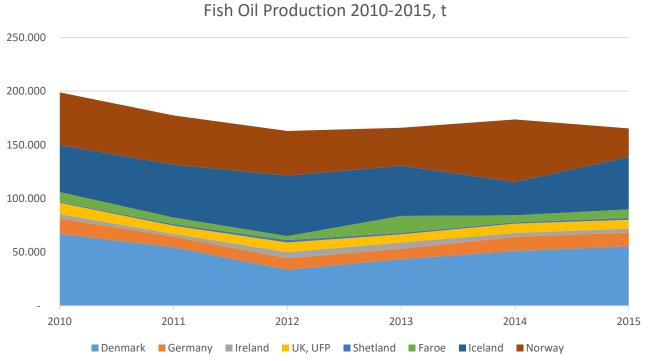
European fishmeal and fish oil factories

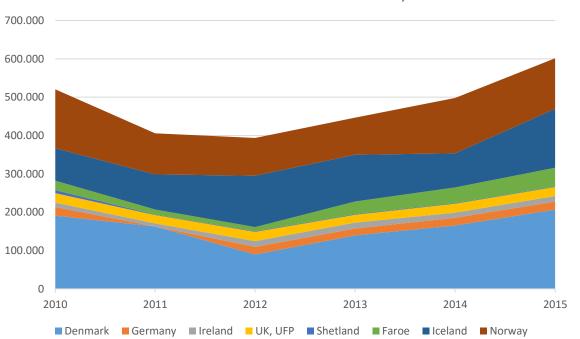






Fishmeal and fish oil production in 2015





Fishmeal Production 2010-2015, t



The link between fishery and feed production

BY-PRODUCTS

Htt

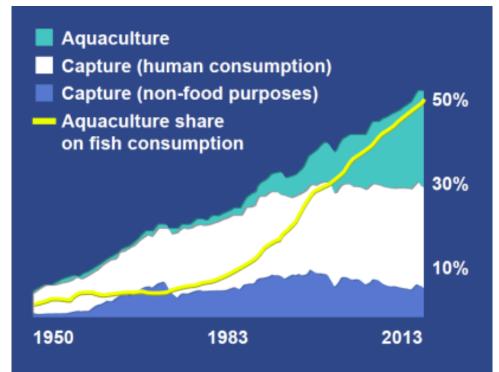
DIRECT TO CONSUMER



A strategic ingredient

Providing all essential amino acids, minerals, phospholipids and fatty acids (DHA and EPA) to aquaculture feed

Future availability of marine ingredients is essential for an increase in aquaculture



Aquaculture is the fastest growing food producing sector in the world



Raw Material and Quotas

Sustainability

Stability

Knowledge

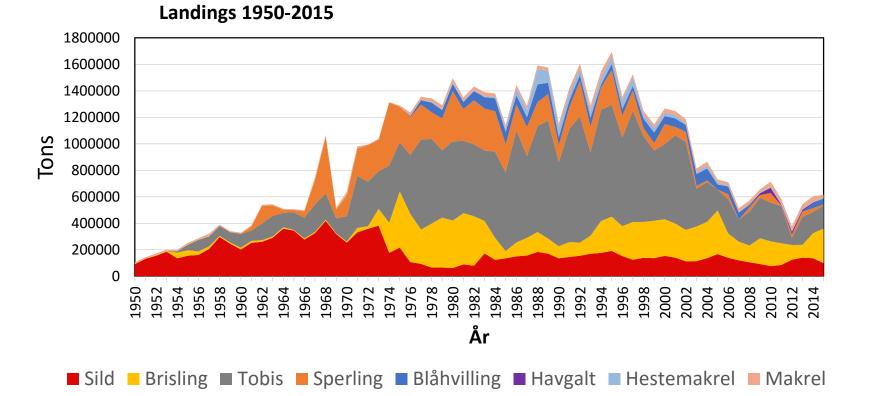
Management

Cooperation





Utilizing the resources





Utilizing raw material

The fillet yield for most fish species varies between 30% and 65% of the mass of the fish and

Opportunities in using fish that doesn't meet the criteria for human consumption

Region	From Whole fish	From By- product	Total	% from By Product
Europe	101	90	191	47
Asia (exc China)	103	44	146	30
China	48	16	64	25
M East	8	2	10	24
CIS	16	4	20	20
Africa	28	9	37	24
S. America	304	50	353	14
N. America	71	20	91	22
Oceania	0.5	4	4	89
Totals	678	240	918	26

FISHMEAL PRODUCTION (TONNES,000)

Region	From Whole fish	From By- product	Total	% from By Product	
Europe	320	381	701	54	
Asia (exc China)	580	454	1,034	44	
China	281	152	433	35	
M East	42	13	55	23	
CIS	57	27	84	32	
Africa	146	60	206	29	
S. America	1,532	289	1,821	16	
N. America	170	118	288	41	
Oceania	2	14	16	85	
Totals	3,131	1,508	4,639	33	

FISH OIL PRODUCTION (TONNES ,000)



The Future

Mesopelagic fish

By-Products and human consumption

The X-factor of fishmeal and fish oil

Thank you for the word



Johannes Palsson, President EUfishmeal

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